

Q4 & FY 2023 Strategy

Fabrizio Barderi



Key highlights of the period





~ 0.6 GW of REN added in FY 2023

~ 1.4 GW of new capacity with COD since Jan 2023

Remarkable performance of hydro generation and gas trading



PEC 03' draft bill under discussion in the Congress

Final technical distribution tariff 2020-2024 report published. New tariff expected during H2 2024



2023 EBITDA and net income beat the year guidance

PEC 2.0 factoring process during 2023 amounted to 345 USD mn

Arcadia's transaction closed

183 USD mn as Net Income impact
and 556 USD mn as equity value



Optimization of our portfolio and energy-sourcing, successfully conducted during 2023



2023 Portfolio optimization actions

Growth contribution FY 2023

~0.6 GW

Additional net capacity

+305 MW



+39 MW



+178 MW **+34** MW **Disposals** FY 2023



Net capacity



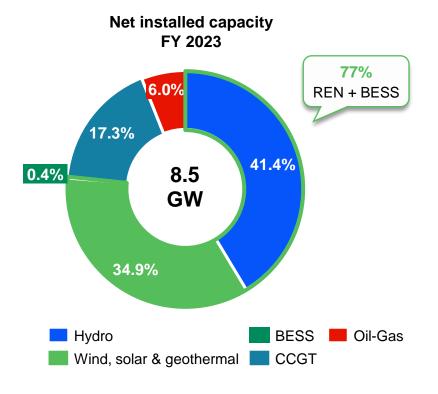
-416 MW



-64 MW

Selective additional capacity coming from BESS, wind, and solar investments, complemented by an assertive asset recycling strategy

BESS



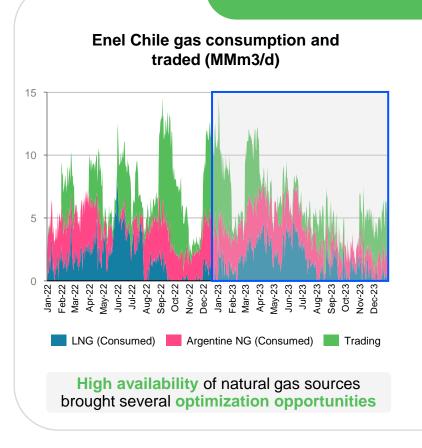


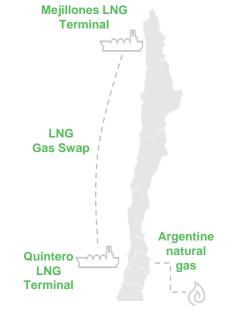
El Niño phenomenon and effective commodities management actions contributed positively to our results

Remarkable hydro generation

Historic Enel Chile hydro generation (TWh) 2007 13.2 13.8 2008 2009 2010 12.6 2011 11.9 2012 11.2 2013 2014 11.6 2015 **11.8** 2016 2017 2018 2019 10.6 2020 9.7 2021 9.8 2022 2023 hydro generation better than the last 10 years average

Gas availability and trading activities





Gas optimization activities FY 2023

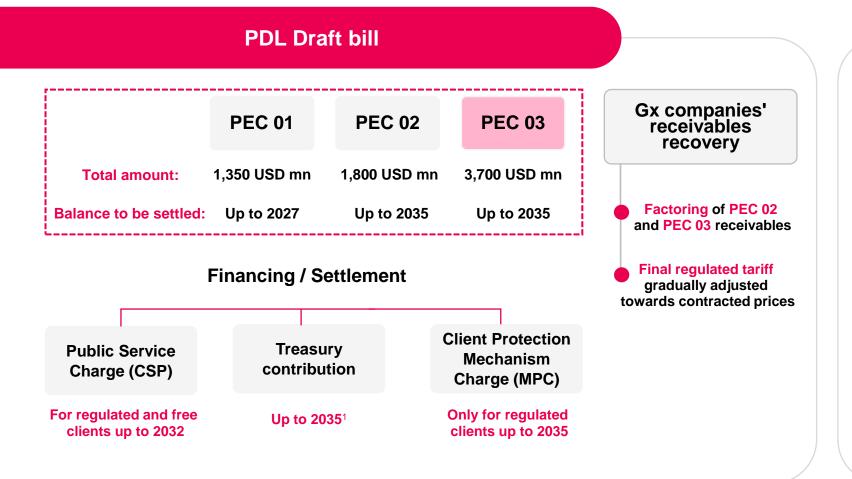


297 USD mr



Important stages in the energy regulatory framework, supporting a more constructive view





Dx regulatory cycle VAD 2020 - 2024 Dec Regulatory technical report 2022 Jan - Apr Expert panel process 2023 Feb Regulatory final tariff report 2024 **H2** Tariff decree publication 2024 VAD 2024 - 2028 Jan External consultant, in charge of defining the 2024 model company, started its study



Outperforming most of our 2023 operating guidance



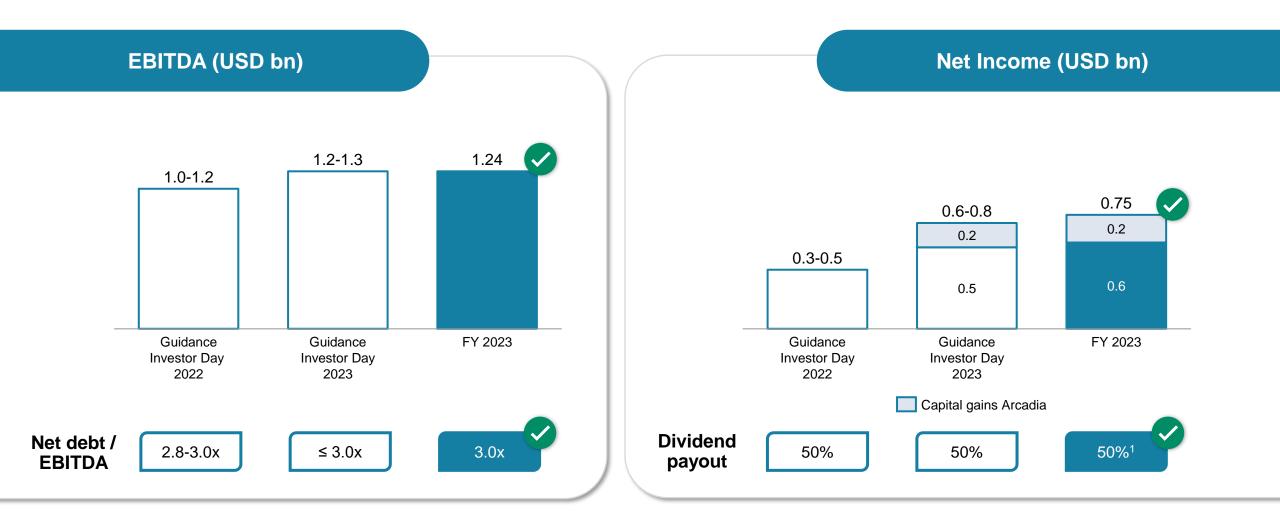
2022 Main KDIa			
2023 Main KPIs	Guidance Investor Day 2022	Guidance Investor Day 2023	2023
REN + BESS capacity	6.7 GW	6.5 GW	6.5 GW
REN + BESS capacity over total	77%	76%	77%
GHG free production over total	76%	74%	74%
Energy sold in Gx ¹	30.9 TWh	30.7 TWh	30.9 TWh
Energy distributed ²	13.5 TWh	14.3 TWh	14.2 TWh
SAIDI ³	152 min	138 min	122 min
Network losses ⁴	5.3%	5.4%	5.3%
Electrification ⁵	0.5 TWh	0.6 TWh	0.6 TWh

^{1.} Includes sales to regulated and free clients in the generation business; 2. Data only for Enel Distribución concession area; 3. SAIDI average LTM; 4. Energy losses average LTM; 5. TWh since 2019. Cumulative figures. Includes all e-buses, charging points through Enel X Chile and Enel X Way Chile, full electric buildings and air conditioning / heating sold.



FY 2023 Main financial targets reached





^{1.} To be approved in the 2024 Annual General Meeting

Q4 & FY 2023 Business economic and financial performance

Giuseppe Turchiarelli CFO

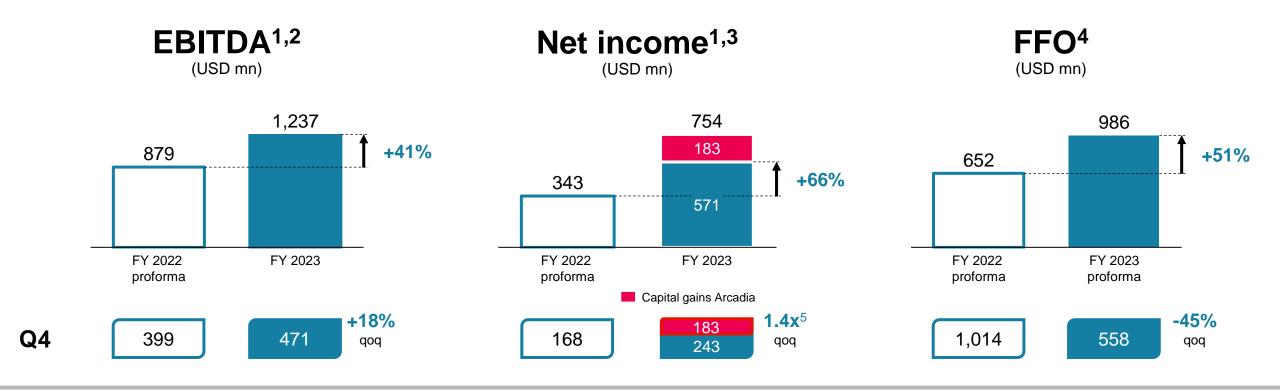




Execution of action plan drives stronger business performance



Economic & financial performance



^{1.} Comparisons between periods in the Financial Income Statements are made using the average exchange rate for the period 839.91 CLP/USD.

²⁰²² figures adjusted by the Coal Stock Impairment and projects write-off: FY 2022: 124 USD mn and Q4 2022: 63 USD mn. 2022 figures exclude Enel Transmisión and Shell one-off agreement: FY 2022: 643 USD mn and Q4 2022: 568 USD mn.

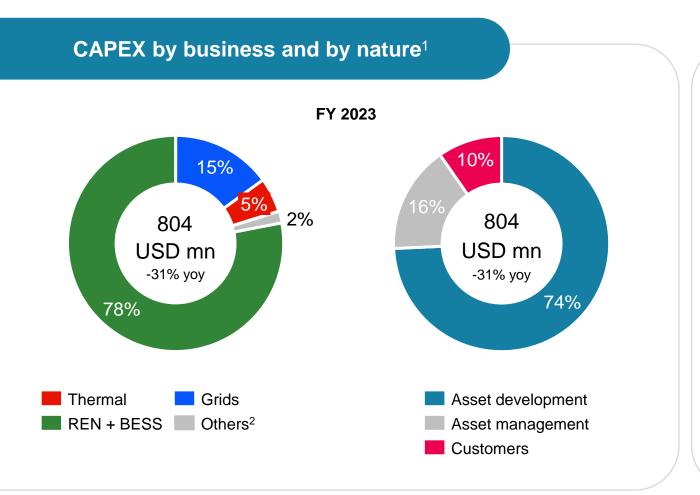
²⁰²² figures adjusted by the Coal Stock Impairment and projects write-off: FY 2022: 83 USD mn and Q4 2022: 41 USD mn. 2022 figures exclude Enel Transmisión and Shell one-off agreement: FY 2022: 1,230 USD mn and Q4 2022: 1,185 USD mn. 2023 figures exclude tax paid for Enel Transmisión sale: FY 2023: 310 USD mn. 2022 figures exclude results from Enel Transmisión: FY 2022: 20 USD mn.

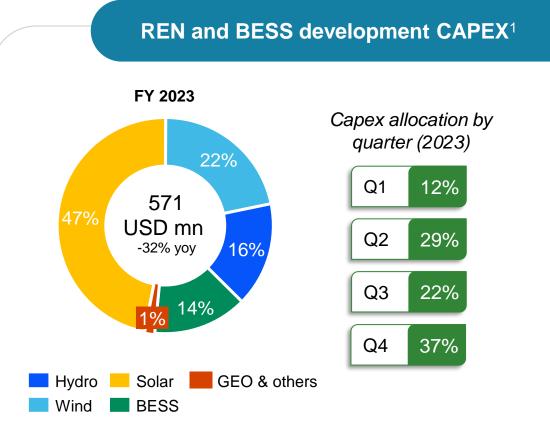
Including Arcadia, the variation for FY 2023 vs FY 2022 proforma is 2.2x & Q4 2023 vs Q4 2022 proforma is 2.5x.











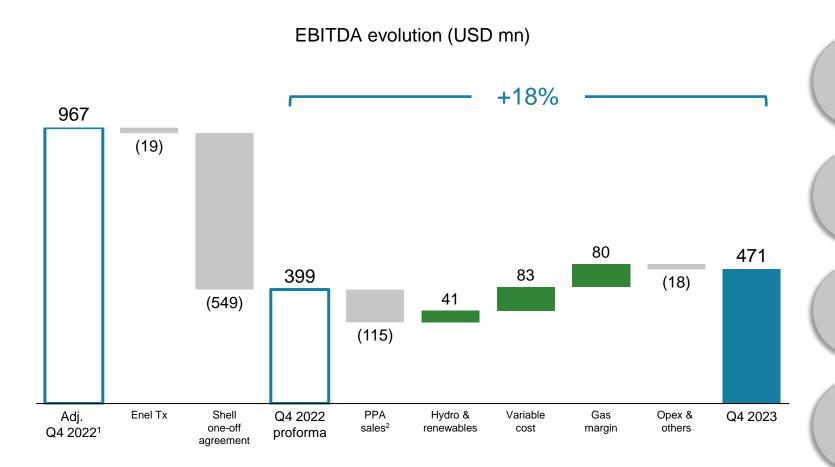
Comparisons between periods are made using the average exchange rate for the period 839.91 CLP/USD.

It includes Enel X



Q4 2023 EBITDA reflects strong hydrology, better energy sourcing cost and gas trading activities





Lower PPA sales mainly related to lower commodities indexation impact in the regulated market

Strong hydro and renewable contribution in the Q4 2023

Higher gas trading activities in the quarter vs. last year

Higher OPEX costs due to additional power plants in operation and inflation

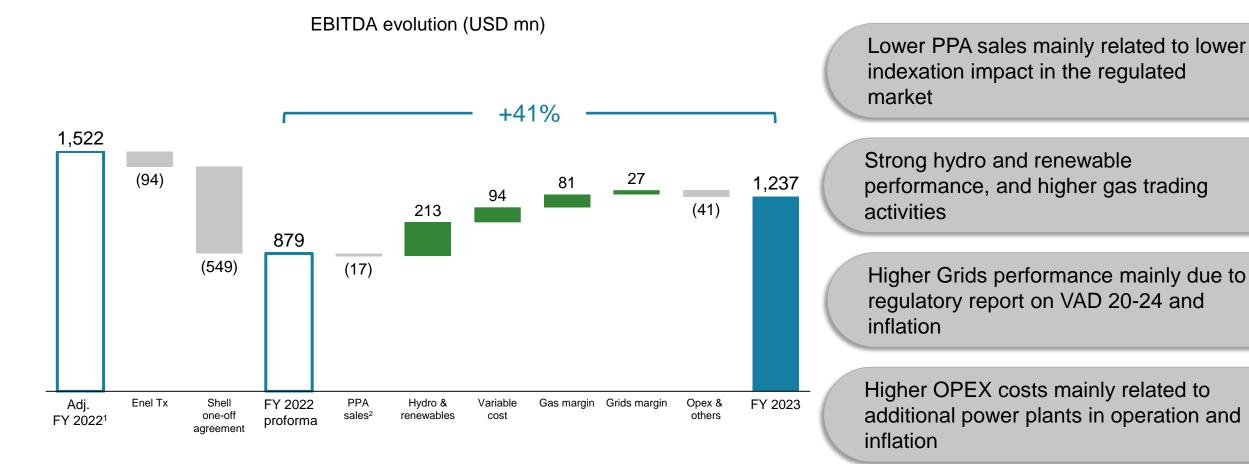
^{1.} Comparisons between periods in the Financial Income Statements are made using the average exchange rate for the period 839.91 CLP/USD. Q4 2022 adjusted by projects write-off: 63 USD mn.

^{2.} Includes PPA Indexation (commodities, FX, CPI), capacity payment and ancillary services.



Higher FY 2023 EBITDA as a result of better renewable contribution, sourcing costs and gas trading activities





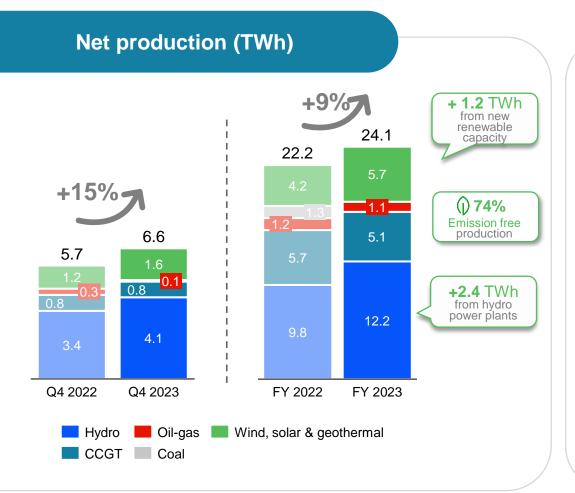
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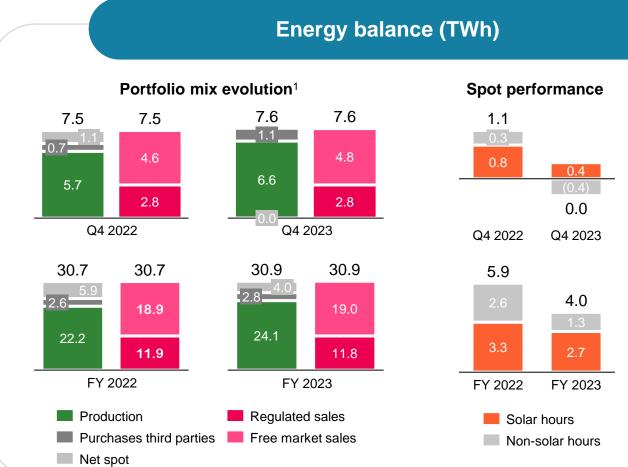
^{2.} Includes PPA Indexation (commodities, FX, CPI), capacity payment and ancillary services.



New renewable capacity and better hydrology improved our energy balance





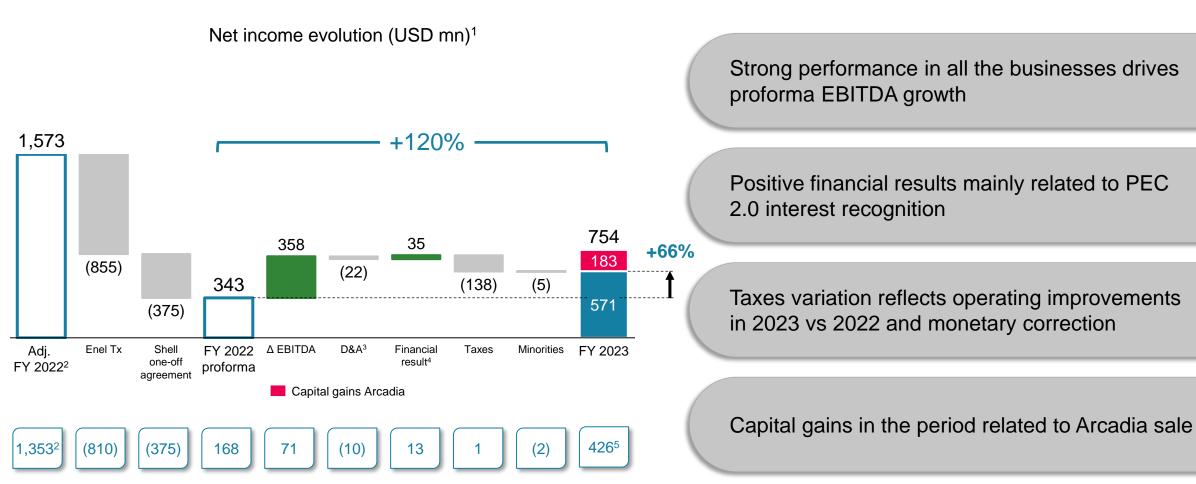


Energy sales do not include the spot sales.



2023 Net income reflecting operational improvement in the period





^{1.} Comparisons between periods in the Financial Income Statements are made using the average exchange rate for the period 839.91 CLP/USD.

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^{2.} Figures adjusted by the Coal Stock Impairment and projects write-off: EBITDA: FY 2022: 124 USD mn and Q4 2022: 63 USD mn; Net Income: FY 2022: 83 USD mn and Q4 2022: 41 USD mn.

Includes depreciation and amortization, bad debt and impairment.

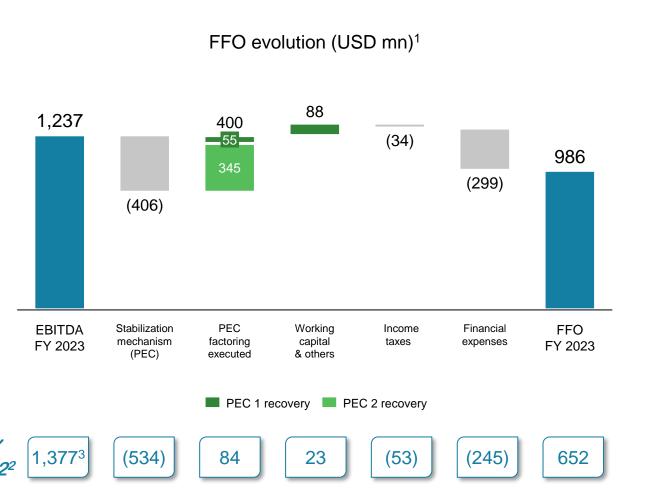
^{4.} Includes result from equity investment.

Includes capital gains Arcadia for 183 USD mn.



2023 FFO higher than 2022 figures due to cash management actions and PEC 2.0 factoring





PEC 2.0 factoring execution partially offsetting the stabilization mechanism accounts accumulated during 2023

Working capital reflecting cash management optimization

Financial expenses reflect the current cost of the debt

Comparisons between periods in the Financial Statements are made using the average exchange rate for the period 839.91 CLP/USD. Excludes Enel Tx tax payment in FY 2023 of 310 USD mn.

^{2.} Comparisons between periods in the Financial Statements are made using the average exchange rate for the period 871.19 CLP/USD. Excludes Enel Tx from 2022 figures: 91 USD mn in EBITDA and 20 USD mn in FFO.

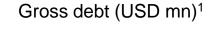
^{3.} Adjusted figures by the Coal Stock Impairment and projects write-off: 120 USD mn.

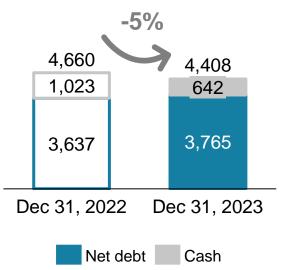


2023 Actions resulted in debt reduction and sound liquidity to support 2024 capital needs



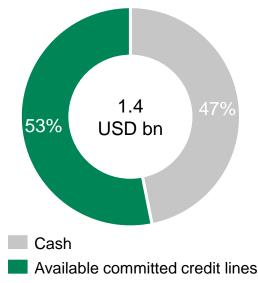
Debt and liquidity





88% of gross debt has a fixed rate

Liquidity position (USD bn)



Liquidity to support the maturities

Debt maturities (USD bn)¹ 3.0 Maturities/Gross Debt 17% 5% 9% 2.2 0.8 0.7 0.2 0.2 0.2 0.2 0.2 2024 2025 2026 After 2026 SDG - linked 23% SDG linked instruments

Average maturity of 6.1 years

Closing remarks



1

Operating and financial evolution fully in line with our strategic guidelines

Asset rotation plan successfully concluded

Hydro generation and gas trading activities boosted our results

AGM to be held on April 29th, 2024

Proposed DPS of 4.58 CLP/share¹ to be approved by our shareholders

Q4 & FY 2023 Annexes



Q4 Profit & Loss (USD mn)¹



	Q4 2023	Q4 2022	Δ yoy
Proforma EBITDA ²	471	399	+18%
Reported EBITDA	471	904	-48%
D&A	(84)	(75)	+11%
Bad Debt	0	(6)	-93%
Impairment	(8)	(2)	4.5x
Reported EBIT	379	821	-54%
Financial expenses	(47)	(58)	-19%
Results from equity investments	261	1,168	-78%
Reported EBT	592	1,932	-69%
Income taxes	(143)	(577)	-75%
Minorities	(24)	(43)	-44%
Reported Group Net Income	426	1,313	-68%
Proforma Group Net Income ²	426	168	2.5x



^{1.} Reported figures. Comparisons between periods in the Financial Income Statements are made using the average exchange rate for the period 839.91 CLP/USD.

^{2.} Q4 2022 figures adjusted by the projects write-off: EBITDA: 63 USD mn and Net Income: 41 USD mn. Exclude Enel Transmisión Chile and Shell one-off agreement: EBITDA: 568 USD mn and Net Income: 1,185 USD mn. Q4 2023 figures include the net effect of Arcadia's sale capital gain: Net Income: 183 USD mn.

FY Profit & Loss (USD mn)¹



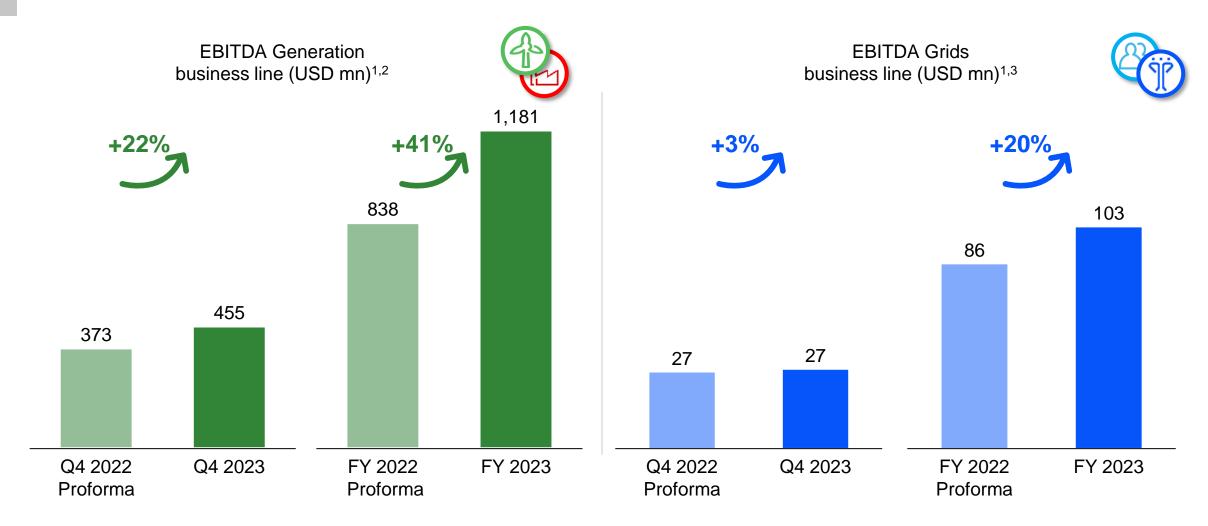
	FY 2023	FY 2022	Δ yoy
Proforma EBITDA ²	1,237	879	+41%
Reported EBITDA	1,237	1,398	-12%
D&A	(302)	(284)	+6%
Bad Debt	(13)	(26)	-51%
Impairment	(8)	(2)	4.5x
Reported EBIT	914	1,086	-16%
Financial expenses	(105)	(142)	-26%
Results from equity investments	271	1,173	-77%
Reported EBT	1,080	2,118	-49%
Income taxes	(270)	(559)	-52%
Minorities	(55)	(68)	-18%
Reported Group Net Income	754	1,491	-49%
Proforma Group Net Income ²	754	343	+120%



- 1. Reported figures. Comparisons between periods in the Financial Income Statements are made using the average exchange rate for the period 839.91 CLP/USD.
- 2. FY 2022 figures adjusted by the Coal Stock Impairment and projects write-off: EBITDA: 124 USD mn and Net Income: 83 USD mn. Exclude Enel Transmisión Chile and Shell one-off agreement: EBITDA: 643 USD mn and Net Income: 1,230 USD mn. FY 2023 figures include the net effect of Arcadia's sale capital gain: Net Income: 183 USD mn.

Main business EBITDA breakdown





^{1.} Comparisons between periods in the Financial Income Statements are made using the average exchange rate for the period 839.91 CLP/USD.

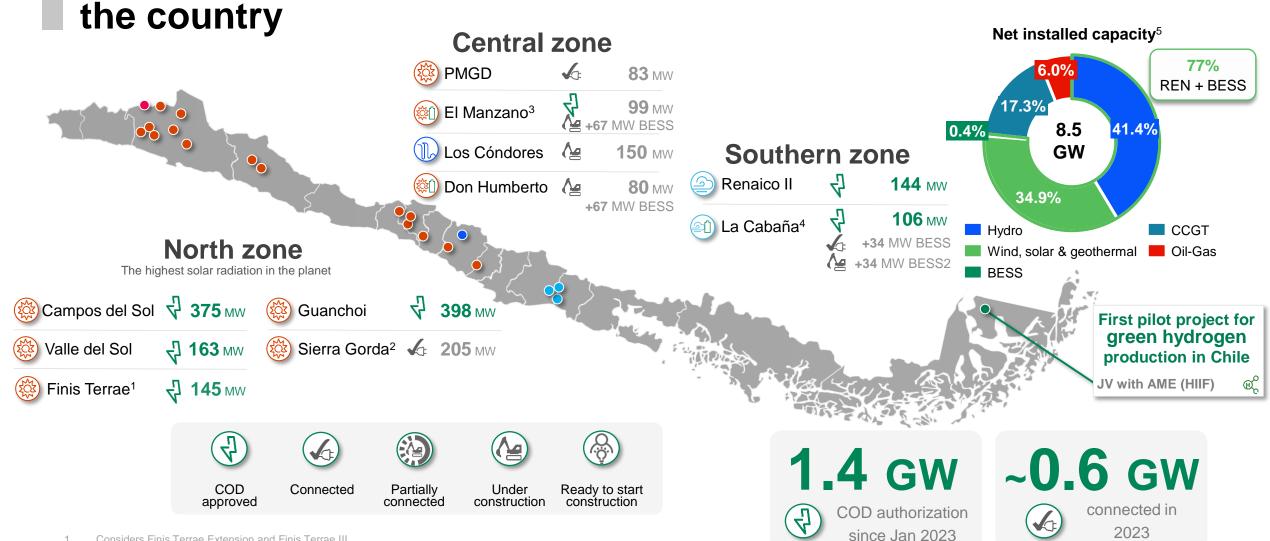
^{2. 2022} figures adjusted by the Coal Stock Impairment and projects write-off: Q4 2022: 63 USD mn and FY 2022: 124 USD mn. Excludes Shell one-off agreement: 549 USD mn.

^{3. 2022} figures exclude Enel Transmisión Chile: EBITDA: Q4 2022: 19 USD mn and FY 2022: 94 USD mn.



Consolidation of our renewable matrix throughout



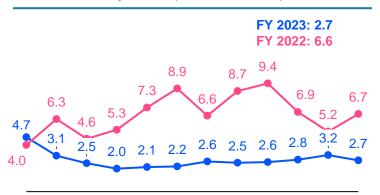


- Considers Finis Terrae Extension and Finis Terrae III.
- Includes 26 MW, 74 MW and 106 MW connected in Q2, Q3 and Q4 2023, respectively.
- La Cabaña wind connected in Q3 and La Cabaña BESS connected in Q4.
- Net installed capacity as of December 2023.

Commodities and Spot price outlook



Henry Hub (USD/mmbtu)



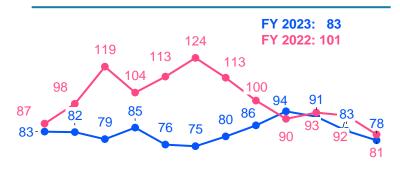
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

Avg. Foreign Exchange (CLP/ USD)



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

Brent (USD/bbl)



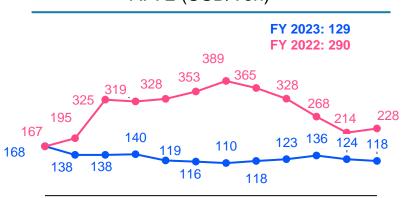
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

Marginal Cost Quillota (USD/MWh)



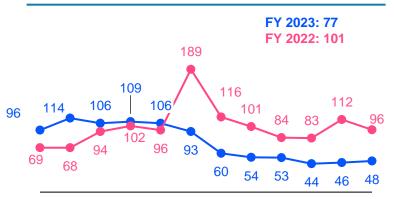
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec 2023 2022

API 2 (USD/Ton)



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

Marginal Cost Crucero (USD/MWh)

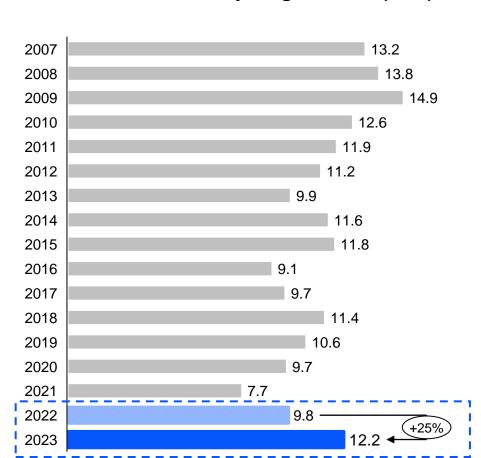


Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

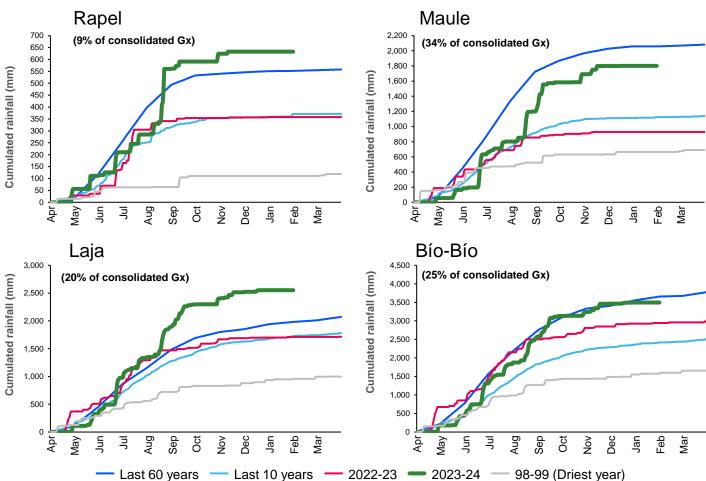
Hydrology outlook



Historic Enel Chile hydro generation (TWh)



Rainfall in our most relevant basins¹



As of January 31, 2024.

Enel Chile is the largest Utility player in Chile in installed capacity and number of clients

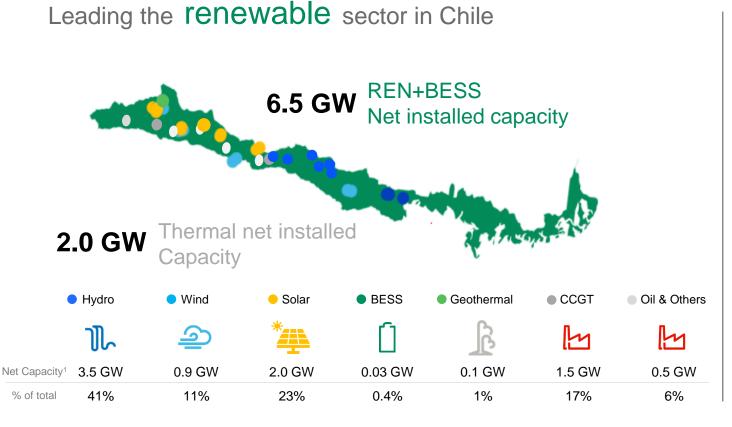


Integrated commercial strategy supported by solid and diversified assets

Enablers of decarbonization and electrification in Chile

Bringing forward Zero emission to 2040 from 2050

Sustainable growth vehicle with ESG fully integrated into strategy



Grid infrastructure to enable electrification Indefinite concession period End users >2 million

8.5 GW Total net installed capacity

Data as of December 31, 2023.

Glossary



Term	Definition
AGM	Annual general meeting
API2	Coal price reference indicator
BESS	Battery energy storage system
CCGT	Combined cycle gas turbine
CLP	Chilean pesos currency
COD	Commercial operation date assigned by the National Electricity Coordinator
CNE	Spanish acronym for Chilean national energy commission
CPI	Consumer price index
CSP	Spanish acronym for public service charge
DPS	Dividend per share
Dx	Distribution business
EBITDA	Earnings before interest, taxes, depreciation and amortization
FX	Foreign exchange
FY	Full year
Gx	Generation business
НН	Henry hub (natural gas)

Term	Definition
KPI	Key performance indicator
LNG	Liquefied natural gas
LTM	Last twelve months
MPC	Spanish acronym for client protection mechanism
NG	Natural gas
PEC	Spanish acronym for stabilization energy mechanism
PMGD	Spanish acronym for small distributed generation means
PNP	Spanish acronym for average weighted nodal price
PPA	Power purchase agreement
REN	Renewable
SAIDI	System average interruption duration index
SAIFI	System average interruption frequency index
TG	Spanish acronym for gas turbine
USD	US dollar
VAD	Spanish acronym for value-added from distribution of electricity

Credit Rating - Enel Chile and Enel Generación Chile



International market

Chilean market

Enel Chile

Standard & Poor's

BBB Stable

Fitch Ratings

BBB+ Stable

Enel Chile

Fitch Ratings

AA+(cl) Stable

Feller Rate

AA(cl) Stable

Enel Generación

Standard & Poor's

BBB Stable

Fitch Ratings

BBB+ Stable

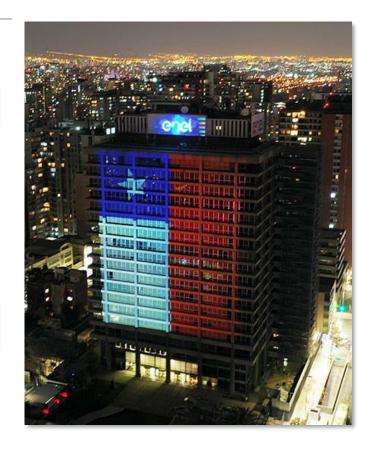
Enel Generación

Fitch Ratings

AA+(cl) Stable

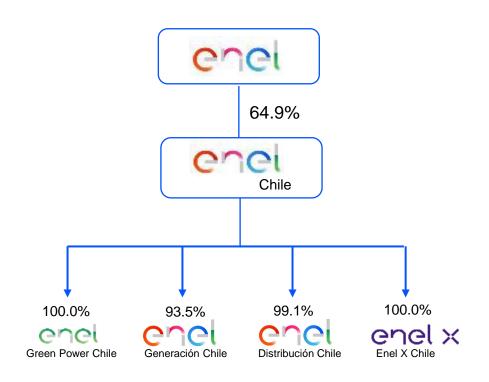
Feller Rate

AA (cl) Stable



Organization structure





Enel Chile shareholders¹







S&P Dow Jones Indices

^{1.} As of December 31, 2023

^{2.} Market cap as of December 29, 2023

Management of the Company



F. Barderi (CEO)

(CFO)

G. Turchiarelli



Chief Executive Officer



Chief Financial Officer



People and Organization

D. Gomez



Regulation





Internal Audit



Institutional Affairs Officer

A. Pinto



Safety

D. Valdés



Counsel

C. Vera



Communication

M. Palomar



Sustainability & Community Relations

R. Puentes



Procurement

A. Barrios



Digital Solutions

M. Rinchi



Services & Security

K. Zapata (CEO)



Enel X Chile

J. Stancampiano (CEO)



Enel Generación Chile

V. Tavera (CEO)

A. Hott



Enel Distribución Chile



Enel Generación Chile

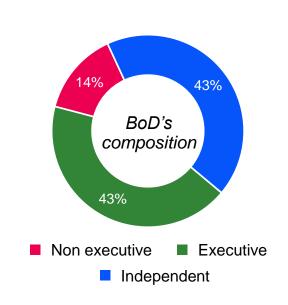
Enel Chile's main executives

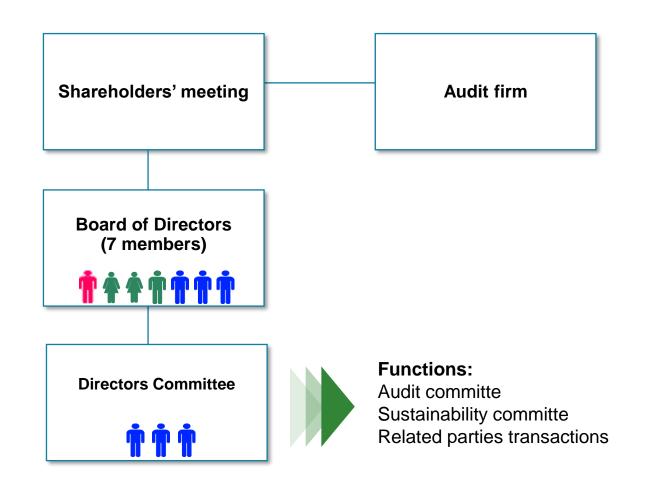
Enel Chile's subsidiaries

(Energy & Commodity Mamt.)

Corporate governance structure







Board composition



Board of Directors

Board of Directors' diversity

Herman Chadwick Chair

Monica Girardi Director

Isabella Alessio

Salvatore Bernabei

Fernán Gazmuri

Pablo Cabrera

Gonzalo Palacios

Director Director Director Directors' Committee (C) Director. Directors' Committee Director Directors' Committee

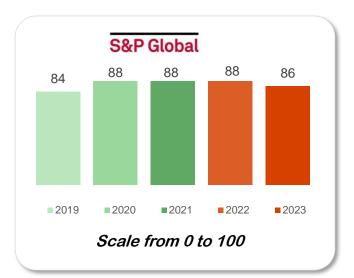
Director

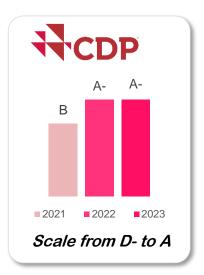
Gender Age 29% diversity diversity 43% Over 50 **41-50** Male Female 43% **Tenure** Nationality 43% diversity diversity 57% Chilean ■ < 3 years ■ 6-9 years Italian

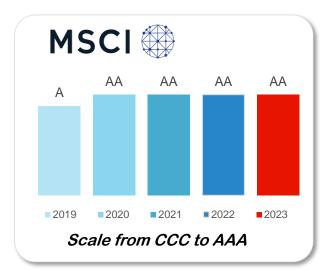
■ Non executive ■ Executive ■ Independent

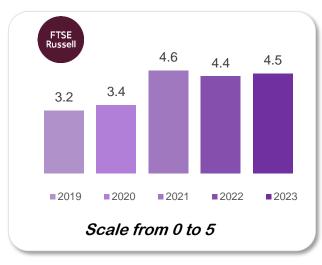
Sustainabilty raters and rankings¹







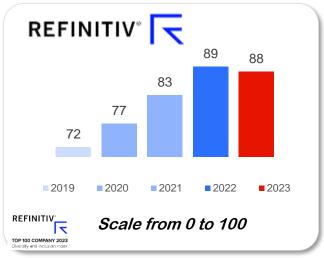












Policies, principles and codes



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Ethics, Integrity, Human Rights, and Diversity

- Ethical code
- Zero Tolerance Plan for Corruption
- Global Compliance Program on Corporate Criminal Liability
- Criminal Risk Prevention Model
- Compliance Program for Free Competition Regulations
- Human Rights Policy
- Diversity Policy
- Privacy and data protection policy

Corporate Governance:

- Corporate Governance practices
- Action protocol in dealing with public officials and public authorities
- Protocol of acceptance and offering of gifts, presents, and favors
- Induction procedure for new Directors
- Procedure for permanent training and continuous improvement of the Board of Directors
- Information procedure for shareholders about the background of candidates for Director
- Habituality policy
- Tax transparency and reporting
- Engagement policy
- Manual for the management of information of interest to the market
- Incentive-based Compensation Policy

Sustainability:

- Sustainability and Community Relations Policy
- Environmental policy
- Biodiversity conservation

Q4 & FY 2023 consolidated results



Contact us



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Head of Investor Relations Enel Chile

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Catalina González Carla Rojas Francisco Basauri - ESG Monica de Martino - NY Office

Contacts

Email <u>ir.enelchile@enel.com</u>

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Website Enel.cl

Download the investor relations app







Q4 & FY 2023 Results

enel

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Figures included in this presentation are rounded.